





Making the most of annual wellness visits and preventative care services for Medicare Part B members

Carmen Batista RN, BSN, CCM QM HEDIS Project Manager

Proprietary and Confidential

Thank you. Welcome everyone! My name is Carmen Batista, and I am a Healthcare QM Project Manager for Mercy Care. I will be using this opportunity to provide you with information on Annual Wellness Visits and preventative care services for your Medicare Part B members.

Objectives		Slide
1.	What are preventative care services?	5
2.	Who is eligible for preventative care services?	6
3.	What is included in initial preventive physical examination (IPPE)?	7
4. a	What is included in an initial annual wellness visit (AWV) and personalized prevention plan of service (PPPS)?	8
5.	What is included in a subsequent AWV and PPPD?	9
6.	Who can perform an annual wellness visit?	10
7.	What is Mercy Care Advantage doing for its members?	11

Some of objectives that we were will discussing today include:

What is preventative care services?

Who is eligible for preventative care services?

What is included in an Initial Preventive Physical Examination (IPPE)?

What is included in an Initial Annual Wellness Visit and a Personalized Prevention Plan of Service (AWV and PPPS)?

What is included in a Subsequent AWV and Personalized Prevention Plan of Service (Subsequent AWV-PPPS)?

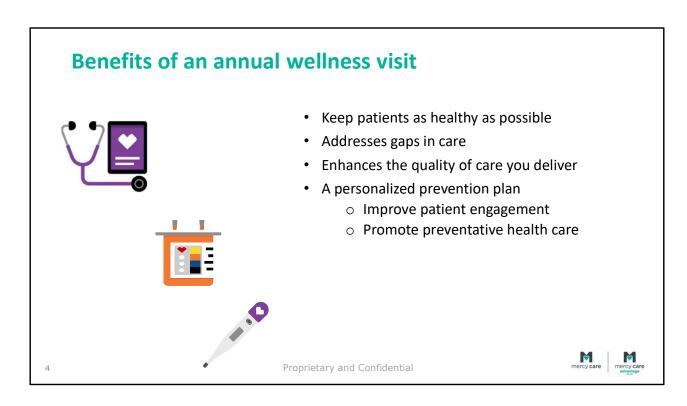
Who can perform an Annual Wellness Visit?

What is Mercy Care Advantage doing to help you the provider?

Also, we will be looking at an example of Mercy Care Advantage AWV provider letter that we mail out once a year

Objectives	
3. Questions from the Health Risk Assessment	12
9. What is Mercy Care Advantage doing to help me, the pro	ovider? 14
10. Mercy Care Advantage AWV provider letter	15
11. What can I do as a provider to prepare members for the wellness visit?	ir annual 20
12. How can I verify if a member has already received this so from another provider?	ervice 21
13. Where can I find out more information regarding annual visits?	l wellness 22
14. Who can I contact at Mercy Care Advantage if I have que regarding annual wellness visits?	estions 23
regarding annual wellness visits? Proprietary and Confidential	

- 9. We will be looking at an example of HRA Questions from the Health Risk Assessment
- 10. What is Mercy Care Advantage doing for its members
- 11. What you can do as a provider to prepare members for their Annual Wellness Visit
- 12. How can you can verify if a member has already received this service from another provider?
- 13. Where you can go to find out more information regarding Annual Wellness Visits and finally
- 14. Who you can contact at Mercy Care Advantage if you have questions regarding Annual Wellness Visits?



Benefits of An Annual Wellness visit. Medicare's Annual Wellness visit is a way for your practice to keep patients as healthy as possible. The AWV address gaps in care and enhances the quality of care you deliver. A personalized prevention plan created for the Medicare beneficiary is a way to improve patient engagement and promote preventative health care.

Who is eligible for preventative care services and what are they?

Medicare members of any age who receive Part B coverage are entitled to:

 A one-time initial preventive physical examination (IPPE) during the first 12 months of coverage (G0402)

OR

 If a member did not receive an IPPE during that time, they are eligible for the initial annual wellness visit (AWV) and a personalized prevention plan of service (PPPS) (G0438)

AND

 After receiving either the IPPE or the initial AWV and PPPS, members are eligible for the subsequent AWV and PPPS each year they are covered. (G0439)

5

Proprietary and Confidential





Medicare members of any age who receive Part B coverage are entitled to a once per lifetime Initial Preventive Physical Examination (IPPE)/Welcome to Medicare Preventative Visit during the first 12 months of coverage under CPT code (G0402). Or, If a member did not receive an IPPE during that time, they are eligible for the Initial Annual Wellness Visit and a Personalized Prevention Plan of Service (AWV and PPPS) under CPT code (G0438). And, after receiving either the IPPE or the Initial AWV and PPPS, members are eligible for the Subsequent AWV and Personalized Prevention Plan of Service (Subsequent AWV-PPPS) each year they are covered. (G0439)

What are preventative care services?

Preventative care services is care that is designed to:

- Prevent illness
- Detect medical conditions
- Keep members healthy

Services include screenings, vaccines and counseling.

It is not a head-to-toe physical assessment.

If Medicare eligibility requirements are met, preventative services which are recommended by the U.S. Preventative Services Task Force are:

- Covered at 100%
- •Required to be covered without deductibles, copayments or coinsurance

Proprietary and Confidential





Preventative care services is care that is designed to prevent illness, detect medical conditions and keep members healthy. These type of services include screenings, vaccines and counseling. It is not a head-to-toe physical assessment. As long as Medicare eligibility requirements are met, preventative services which are recommended by the U.S. Preventative Services Task Force are Covered at 100% and are required to be covered without deductibles, copayments, or coinsurance.

What is included in the initial preventive physical examination (IPPE)?

The IPPE is known as the "Welcome to Medicare" preventive visit. The IPPE goal is to promote health and disease prevention and detection. Patients are eligible for this visit once per lifetime no later than the first 12 months after the patient's Medicare Part B benefits eligibility date.

- ✓ Medical and social history with attention to modifiable risk factors
- ✓ List of current providers and suppliers
- ✓ Detection of any cognitive impairment the patient may have
- ✓ Review the patient's potential risk factors for depression
- ✓ Exam height, weight, blood pressure, body mass index (BMI) and visual acuity screen
- ✓ Functional ability and level of safety (ADLs, IADLs, fall risk, hearing impairment)
- ✓ End-of-life planning
- ✓ Educate, counsel, and refer based on the previous components
- ✓ Educate, counsel, and refer for other preventive services (colon cancer screening, mammogram, etc.)

Proprietary and Confidential

7



The IPPE is known as the "Welcome to Medicare" preventive visit. The IPPE goals is to promote health and disease prevention and detection. Patients are eligible for this visit once per lifetime no later than the first 12 months after the patient's Medicare Part B benefits eligibility date.

During this visit the provider establishes the following:

- Medical and social history with attention to modifiable risk factors such as: Hx of alcohol, tobacco & drug use, diet & physical activity
- List of current providers & suppliers. You want to include any medical care the patient is receiving including behavioral health
- Detection of any cognitive impairment the patient may have. You may assess cognitive function by direct observation, or, by considering information from the patient, family, friends, and caregivers. You may also consider the use of a brief cognitive test as well as identification of health disparities, chronic conditions, and other factors that contribute to increased risk of cognitive impairment
- Review the patient's potential risk factors for depression, including current or past experiences with depression or mood disorder, this includes a depression screenings such as PHQ9

- Perform an exam that includes-height, weight, blood pressure, body mass index (BMI) and visual acuity screening
- Establish functional ability and level of safety. You can use appropriate screening questions or standardized questionnaires to review ADLs, IADLs, Fall Risk and Hearing Impairment
- Discuss End-of-life planning- This includes verbal or written information given to the patient about the patient's ability to prepare an advance directive in case an injury or illness that prevents them from making health care decisions
- Educate, counsel, and refer based on the previous components. This entails giving appropriate education, counseling, such as seat belt use, home safety, diet and physical activity.
- Educate, counsel, and refer for other preventive services. This can include a brief written plan such as a checklist on preventative screenings that are due such as colon cancer screening or a mammogram screening

What is included in an initial AWV and a PPPS?

The initial annual wellness visit is performed when:

- Member is no longer in the first 12 months of coverage
- Has not received an IPPE within the past 12 months
- Member did not have a "Welcome to Medicare" visit during their first 12 months of enrollment

The initial annual wellness visit includes a health risk assessment (HRA) and a personalized prevention plan of service (PPPS).

- HRA assessment
 - You or the patient complete the HRA before or during the AWV; it should take no more than 20 minutes
 - Consider the best way to communicate with your patients
 - All the other components in the IPPE

Proprietary and Confidential





The Initial Annual Wellness Visit is performed when the member is no longer in the first 12 months of coverage and has not received an IPPE within the past 12 months. This means the member did not have a "Welcome to Medicare" visit during their first 12 months of enrollment with Medicare. The Initial Annual Wellness Visit includes a Health Risk Assessment (HRA) and a Personalized Prevention Plan of Service (PPPS).

During this visit, the provider:

Performs a HRA Assessment, which can be completed before or during the AWV. The HRA should take no more than 20 minutes to perform. For the HRA, you want to consider the best way to communicate with the underserved population, people with limited English proficiency, health literacy needs, and patients with disabilities. Also, during this visit, you establish all the components in the IPPE which are the ones I reviewed in the previous slide.

What is included in a subsequent AWV and a PPPS?

A patient is eligible for their subsequent AWV:

- One year after their initial visit
- Includes an HRA and PPPS

During this visit the provider updates/reviews the AWV components such as:

- · Health risk assessment
- Medical and social history
- List of current providers and suppliers
- Patient's potential risk factors for depression
- · End-of-life planning

- Exam: Height, weight, blood pressure, body mass index (BMI) and visual acuity screen, functional ability and level of safety (ADLs, IADLs, fall
- risk, hearing impairment)
 Educate, counsel and refer

Proprietary and Confidential





A patient is eligible for their subsequent AWV, one year after their initial visit. The Subsequent Annual Wellness Visit also includes a Health Risk Assessment (HRA) and Personalized Prevention Plan Services (PPPS).

During this visit the provider updates or reviews the AWV components such as:

- HRA
- Any changes to the patient's medical and social history
- Patient's current providers & suppliers
- Risk factors for depression
- Perform an exam which includes-Height, Weight, Blood pressure, Body Mass Index (BMI) and Visual Acuity screening
- Changes to patient's functional ability
- Update End-of-life planning if needed and
- Educate, counsel, and refer to services based on the patient's assessment

What type of provider can perform an AWV?









Medicare Part B covers an AWV if performed by a:

- Physician (a doctor of medicine or osteopathy)
- Qualified non-physician practitioner, such as a physician assistant, nurse practitioner, or certified clinical nurse specialist
- Medical professional such as a health educator, registered dietitian, nutrition professional, or other licensed practitioner directly supervised by a physician

Proprietary and Confidential





An AWV can be performed by a physician, a qualified non-physician practitioner, such as a physician assistant, nurse practitioner, or certified clinical nurse specialist. A medical professional such as a health educator, registered dietitian, nutrition professional, or other licensed practitioner directly supervised by a physician.

What is Mercy Care Advantage doing for its members?





At the beginning of the year, each Mercy Care Advantage members receive a brochure regarding the annual wellness visit.



- Health risk assessment form
- Recommendations for members to prepare for their visit
- Annual gift card incentive for completion of AWV and HRA

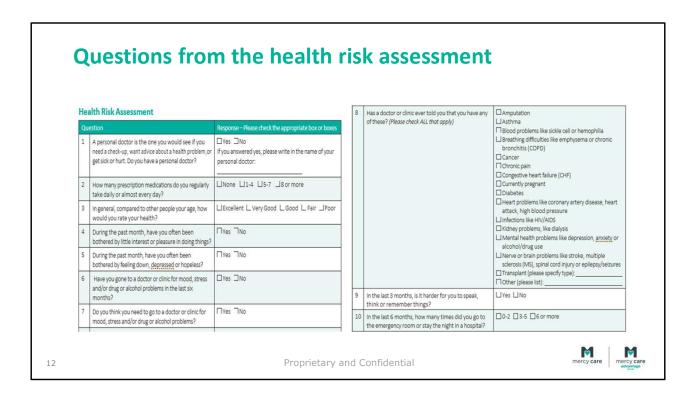
11

Proprietary and Confidential

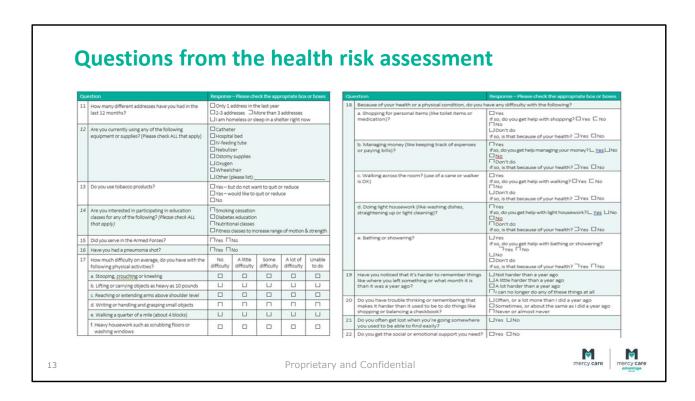




Mercy Care Advantage members receive an AWV brochure educating on the importance of an AWV. It also contains a Health Risk Assessment form (HRA) they can fill out before their visit and recommendations to prepare for their visit such as bringing a list of their medications and a copy of their advance care planning if one is in place. Also, MCA is offering members an incentive of a \$25 gift card for completion of an AWV, and a \$15 gift card for completion of the HRA.



The next two slides includes is an example of the HRA questions that is mailed in the AWV brochure for completion. The questions on this slide addresses the patient's general and mental health.



These next set of questions addresses tobacco use and functional status such as their ability to perform certain Activities of Daily Living.

What is Mercy Care Advantage doing to help the provider?

At the beginning of each year, Mercy Care Advantage mails to each primary care provider an annual wellness visit provider letter* reminding providers that each year MCA members are entitled to an IPPE, AWV or a subsequent AWV.

The letter also includes a member incentive for completing an AWV. MCA offers members a \$25 gift card for completing an AWV, and a \$15 gift card for completing the HRA. Please help us to encourage members to complete these.

*See attached version of letter

14

Proprietary and Confidential





At the beginning of each year, Mercy Care Advantage mails to each primary care provider an Annual Wellness Visit Provider letter reminding providers that each year MCA members are entitled to an IPPE, Annual Wellness Visit, or a Subsequent AWV. The letter also includes the member incentive information I discussed in the previous slide. Please help us to encourage members to complete these.

Mercy Care Advantage AWV provider letter

Dear Physician or Health Care Professional:

Mercy Care Advantage (HMO SNP) would like to partner with you in our continued efforts to improve quality care and health outcomes for our members. MCA members are entitled to:

- A one-time Initial Preventive Physical Examination (IPPE) during the first 12 months of coverage;
- If a member did not receive an IPPE during that time, they are eligible for the Initial Annual Wellness Visit and a personalized prevention plan of service (AWV and PPPS);
- After receiving either the IPPE or the Initial AWV and PPPS, members are eligible for the subsequent AWV and personalized prevention plan of service (Subsequent AWV-PPPS) each year they are covered.

These are covered at no cost to MCA members. HCPCS codes G0438 and G0439 <u>can</u> be used to bill the Annual Wellness Visit when the services were provided via telehealth, however, G0402 is <u>not</u> currently allowable via telehealth.

Dear Physician or Health Care Professional:

Mercy Care Advantage (HMO SNP) would like to partner with you in our continued efforts to improve quality care and health outcomes for our members. MCA members are entitled to:

- A one-time Initial Preventive Physical Examination (IPPE) during the first 12 months of coverage;
 OR
 If a member did not receive an IPPE during that time, they are eligible for the Initial Annual Wellness
- If a member did not receive an IPPE during that time, they are eligible for the Initial Annual Wellness Visit and a personalized prevention plan of service (AWV and PPPS);
 AND
- AND

 After receiving either the IPPE or the Initial AWV and PPPS, members are eligible for the subsequent AWV and personalized prevention plan of service (Subsequent AWV-PPPS) each year they are covered.

These are covered at no cost to MCA members. HCPCS codes G0438 and G0439 <u>can</u> be used to bill the Annual Wellness Visit when the services were provided via telehealth, however, G0402 is <u>not</u> currently allowable via telehealth.

r

15

Proprietary and Confidential

This is an example of the AWV Provider letter that is mailed to the providers, it states: Dear Physician or Health Care Professional: Mercy Care Advantage would like to partner with you in our continued efforts to improve quality care and health outcomes for our members. Medicare members who receive Part B coverage are entitled to and list the IPPE and two types of AWV.

Example of Mercy Care Advantage AWV Provider Letter

Optional Element of Annual Wellness Visit

Advanced Care Planning CPT-99497 - To include the explanation and discussion of advanced directives
such as standard forms (with completion of such forms, when performed), by the physician or other
qualified health care professional; first 30 minutes, face to face with patient, family members(s) and/or
surrogate. (A diagnosis code is required and should be consistent with the beneficiary's exam.)

The Annual Wellness Visit provides an excellent opportunity for members and their providers to collaborate on a Personalized Prevention Plan. The Annual Wellness Visit is a covered benefit for Mercy Care Advantage members and is a preventive wellness visit - **NOT** a "routine physical checkup." <u>All elements must be</u> provided before submitting a claim for the AWV.

16

Proprietary and Confidential





The letter also discusses an optional element of AWV which is the advance care planning CPT code 99497 and 99483 which is used to for explanation and discussion of advanced directives such as standard forms when performed by the physician or other qualified health care professional.

Mercy Care Advantage AWV provider letter

To know if a beneficiary already received his/her first AWV from another provider and to know whether to bill for a subsequent AWV even though this is the first AVW you provided to this beneficiary you can:

- Access the information through the Health Insurance Portability and Accountability Act (HIPPA)
 Eligibility Transaction System (HETS). To sign up and learn more, please check out the following
 website: https://www.cms.gov/Research-Statistics-Data-and-Systems/CMS-Information-Technology/HETSHelp/Index.html.
- 2) Check with the Medicare Administrative Contractor (MAC) at **877-908-8431** or signup for the **Noridian**Medicare Portal on the following website: https://med.noridianmedicare.com/web/jfa.

1/

Proprietary and Confidential

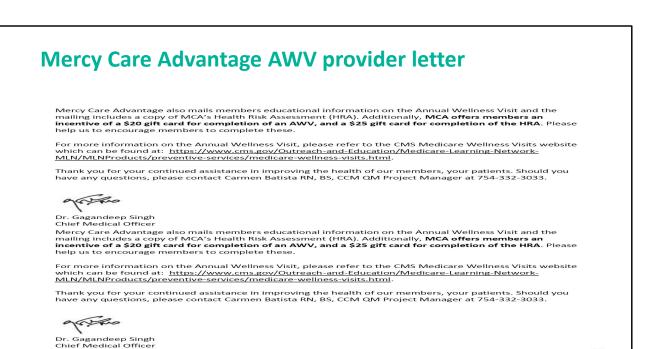




It includes pertinent information on where you can go to find out if a patient already received their first AWV from another provider or to know whether to bill for a subsequent AWV even though this is the first AVW you provided to your patient

Mercy Care Advantage AWV provider letter An AWV should include: Perform Health Risk Assessment (HRA) Establish patient's medical and family history Establish list of current providers and supplier Measure: Height, weight, Body Mass Index (BMI) (or waist circumference, if appropriate), and blood Other routine measurements deemed appropriate based on medical and family history Detect any cognitive impairment patients may have Review patient's potential depression risk factors, including current or past experiences with depression or other mood disorders Review patient's functional ability and level of safety Establish an appropriate written screening schedule for patients, such as a checklist for next 5–10 years Establish list of patient risk factors and conditions where primary, secondary, or tertiary interventions are recommended or underway or other mood disorders Review patient's functional ability and level of safety Establish an appropriate written screening schedule for patients, such as a checklist for next 5–10 years o Establish list of patient risk factors and conditions where primary, secondary, or tertiary interventions o Provide patient's personalized health advice and appropriate referrals to health education or preventive counseling services or programs Provide Advance Care Planning (ACP) services at patient's discretion Review current opioid prescriptions Screen for potential Substance Use Disorders (SUDs) Proprietary and Confidential

The letter also includes the different components to meet the quality metrics of AWV and the current incentive we are offering our members for completion of it.



It is concluded with information on where to obtain more information on the Annual Wellness Visit and our Chief Medical Officer Dr. Singh's signature along with my contact information.

Proprietary and Confidential

What can I do as a provider to prepare members for their annual wellness visit?

You can recommend to your members that they bring the following to their annual wellness visit:

- · Completed HRA form
- · Copy of any medical records
- List of or actual medications and supplements
- List of current providers and DME suppliers
- Copy of advanced directives

20

Proprietary and Confidential





You can prepare members by recommending that they bring the following to their annual wellness visit:

Copy of their Annual Wellness Visit brochure with the Health Risk assessment form completed

Copy of any medical Records, including immunizations and family history List of or actual medications and supplements with dose and frequency Full list of current providers and suppliers

Copy of advanced directives such as a living will or health care power of attorney if one is in place

How can I verify if a member has already received this service from another provider?

To determine if a beneficiary already received services from another provider and to determine what to bill for even though this is the first AVW you provided to this beneficiary you can:

 Access the information through the Health Insurance Portability and Accountability Act (HIPPA) Eligibility Transaction System (HETS). To sign up and learn more, you can check out the following website:

 $\frac{https://www.cms.gov/Research-Statistics-Data-and-Systems/CMS-Information-Technology/HETSHelp/Index.html}{}$

 Check with the Medicare Administrative Contractor (MAC) at 1-877-908-8431 or sign up for the Noridian Medicare Portal on the following website:

https://med.noridianmedicare.com/web/jfa

21

Proprietary and Confidential





You can verify this information on the CMS site listed on this slide which is also included in your provider letter that is mailed to you.

Where can I find out more information regarding annual wellness visits?

CMS provides more information on AWV including a quick start guide at:

https://www.cms.gov/Outreach-and-Education/Medicare-Learning-Network-MLN/MLNProducts/preventive-services/medicare-wellness-visits.html

22

Proprietary and Confidential





You can visit the CMS website on the link provided for more information on AWV. The site has a helpful video that helps health care professionals understand each of these exams and their purpose, and the requirements when submitting claims for them.

Who can I contact at Mercy Care Advantage if I have questions regarding annual wellness visits?

Carmen Batista RN, BSN, CCM QM HEDIS Project Manager 754-332-3033 BatistaC@MercyCareAZ.org

23

Proprietary and Confidential





You can contact myself Carmen Batista at the phone number and/or email address on this slide.



I want to thank everyone for taking the time to join us today. If there are any questions, I am available to answer them.

